

10 Questions to Ask Before You Sign a Club Contract

A new coaching job is exciting. These ten questions help you start it with a clear picture of the role, the pay and what comes next, so there are no surprises a few months in.

- 1 What does my weekly schedule look like, and who sets it?**
Know your expected hours, peak times and how much say you have.
- 2 How am I paid, and how often?**
Hourly, salary or per lesson, and whether that changes in the off-season.
- 3 What happens to my pay when lessons are cancelled or rained out?**
A clear answer here protects your income.
- 4 How are private lessons split between me and the club?**
Ask for the percentage in writing.
- 5 Which non-teaching duties are expected, and are they paid?**
Events, front desk, admin and programming all take time.
- 6 What benefits come with the role?**
Health insurance, court time, stringing, apparel and support for certifications.
- 7 Is there a non-compete or non-solicitation clause?**
Understand how far and how long it reaches, and what it means for your own clients.
- 8 How is my performance reviewed, and when can pay be revisited?**
A set review date gives you a natural moment to grow.
- 9 If I'm on a visa, how does the club support my sponsorship?**
Ask who handles the paperwork and timelines. Bring the details to your immigration attorney.
- 10 How can either side end the agreement, and with how much notice?**
Fair notice periods protect you and the club.

Want a second pair of eyes on an offer?

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